



VENDOR CATALOG **2016**

COMMONWEALTH
PURCHASING GROUP

SAVING MONEY TOGETHER

The Nation's Leading Community Health
Center Group Purchasing Organization.



DIRECTOR'S WELCOME

THE COMMONWEALTH PURCHASING GROUP IS IN ITS 18TH YEAR!

Since 1998, we've welcomed the opportunity to save community



health centers and other community-based nonprofits like yours significant money on the supplies, equipment and services that you rely on every day.

We're the leading community health center group purchasing organization in the country because we specialize in the health industry and

our team truly understands what our clients want and need. By directly contracting with the nation's best vendors we provide you, and over 475 other members nationwide, with low prices and exceptional customer service.

Membership is
free and easy to
use. Join and start
saving today!

Throughout the year we search for ways to give members new opportunities to save. From the start, all of our vendors are carefully screened and tightly managed, and we regularly develop new contracts to give members even more choices.

With ongoing support from our in-house team, it's easy to maximize your membership. Since our founding in 1998, our members have saved \$215 million by buying through CPG!

We invite you to join us as a Commonwealth Purchasing Group member. It costs nothing to join, and your membership is easy for your employees to use. We're confident that when we compare our vendors' prices with your current invoices, we'll be able to significantly drive down your expenses and streamline your purchasing process—and you can still buy the same products and brands you trust.

Thank you for taking the time to get to know us. Please browse this catalog, then give us a call to set up a time for us to meet and show you your potential savings.

We look forward to working together and helping you save for many years to come.

Sincerely,

A handwritten signature in blue ink that reads "RW Bryant". The signature is stylized with a long, sweeping underline.

Richard W. Bryant, MBA

Director

Table of Contents

MEDVIA

After Hours Call Center	6
Interpreter Services	6
Patient Appointment Reminders	6
Patient Satisfaction Surveys	6

NATIONAL CONTRACTS

Accounting Software	7
Appointment Scheduling Application	7
Background Screening & Compliance Tracking	7
Business Communications	7
Check and Credit Card Processing	7
Clinical Laboratory Testing Services	7
Consulting and Management Services	8
Debt Collections	8
Dental Equipment, Supplies and Repair	8
Dental Laboratory	8
Dental Software	8
Document Management Services	9
Electricity and Natural Gas	9
Employee Benefits	9
Employee Benefits & Retirement Planning	9
Human Resources	10
IT — Computers, Software and Hardware	10
IT Consulting Services	10
IT Security Compliance Auditors and Consultants ..	10
Long-Term Care	10
Janitorial and Sanitary Supply	11
Medical Malpractice Gap and Business Insurance ...	11
Medical & Solid Waste Cost Reduction Services	11
Medical Supplies and Equipment	11
Network Communications, Engineering and Consultation	11-12
Office Equipment	12
Office Supplies and Furniture	12
Patient Assistance	13
Pharmaceuticals and Prescription Drugs	13

PHS 340B Pharmaceuticals and Prescription Drugs .	13
Point of Care Diabetes Testing	13
Public Relations	13
Recruitment, Executive Search	14
Recruitment, Financial Executive and Staffing	14
Web Design and Graphic Design	14
Wireless Communications Services	14
MediGroup/MedAssets	15-18

REGIONAL CONTRACTS

IT and Voice-over IP Solutions	19
Office Equipment	19
Office Furniture	19
Printing Services	19
Telecommunications	19

NATIONAL RESOURCES

Business Planning Assistance	20
IT Network	20



COMMONWEALTH PURCHASING GROUP, LLC
Saving Money Together

40 Court Street, 10th Floor
Boston, MA 02108
P 617-426-2767
F 617-988-2327
www.cwpurchasing.com

A Massachusetts League of Community Health Centers Company
© 2016 All rights reserved.

An opportunity to

LOWER YOUR MONTHLY COSTS



WHAT IS A GROUP PURCHASING ORGANIZATION?

A group purchasing organization (GPO) is a member-based organization that combines the purchasing power of several members in order to provide volume savings they couldn't otherwise access as a single organization. In a GPO, vendors treat all members like one big company and base pricing and other benefits on total sales to the group. Because of the combined volume being purchased by multiple businesses, vendors offer better pricing and customer service on the products and services members use every day.

HOW ARE GPOS ORGANIZED?

Many GPOs specialize in a particular industry - healthcare, electronics manufacturers, grocery chains, etc. Others are organized by location and may include a variety of industries. Single-focus GPOs typically provide greater value to members, with competitive contracts that cater to their industry-specific needs.

THE BENEFITS OF JOINING A GPO

- » Lower prices for members on the products and services they need to conduct business every day.
- » Improved customer service (which includes a variety of activities) can account for 50% or more of total savings for GPO members. For example, vendors often waive delivery fees and other charges that "standalone" customers pay.
- » GPO vendors often offer additional services such as helping members to identify lower-cost alternative products - typically vendor house brands or generics - that will meet the members' needs and save money.
- » Save time and money with consolidated billing, inventory management, simplified ordering, and many other supply chain improvements.

WHAT SETS CPG APART?

With more than 475 members in 36 states, CommonWealthPurchasing Group (CPG) is the nation's leading group purchasing organization for community health centers and other community-based nonprofits. Members have access to over 75 vendors that offer deep discounts and exceptional customer service.

CPG was developed by community health center professionals to meet the specific needs of health centers and similar nonprofit organizations, from single-site facilities to the largest multi-site systems. The remarkable growth of CPG's membership is strong evidence of how valuable the program is to our members.

There are several features of the CPG program that make it a smart choice for every organization.

- **NO MEMBERSHIP FEES**
- **FREE COST-BENEFIT ANALYSIS**
- **NO MORE SHOPPING AROUND**
- **NO MINIMUM PURCHASE OR USAGE REQUIREMENTS**

Focus and Specialization. CPG is focused on serving community health centers and similar nonprofit human service organizations. All of our policies and procedures are carefully designed to be most effective in this industry.

Membership Eligibility. CPG welcomes health centers, human service providers, and similar nonprofit organizations.

Vendor Account Representatives. Each vendor will assign a dedicated account representative to your organization so every time you call you're working with someone who understands your industry and your specific needs.

Free Reports. Track your total savings and identify future savings opportunities with an annual purchasing snapshot report.

Advisory Board. CPG has a national advisory board that meets quarterly to provide strategic advice, give feedback on program performance and impact, and share ideas about additional product sectors and potential new vendors. It's made up of senior staff from our members, including CEOs, CFOs and COOs.

Independence. CPG is an independent group purchasing organization. For our members this means we establish and maintain every aspect of our program, from vendor selection to program performance and impact. However, we're an affiliate of MediGroup/MedAssets and we can offer our members several hundred additional contracts for added savings opportunities.

The more you use your CommonWealth Purchasing Group vendors—the more you save!

JOIN CPG TODAY AND START SAVING

1) VISIT WWW.CWPURCHASING.COM

2) CLICK "JOIN NOW"

Download and complete the
Group Participation Agreement!

3) SCAN AND EMAIL TO:

Brittany Resendes
bresendes@cw purchasing.com

OR MAIL TO:

CommonWealth Purchasing Group
Attn: Brittany Resendes
40 Court Street, 10th Floor
Boston, MA 02108

18%
average savings
On All
Purchases

10%
average savings
**Henry Schein
Dental, Inc.**

18%
average savings
**McKesson
Medical
Surgical**

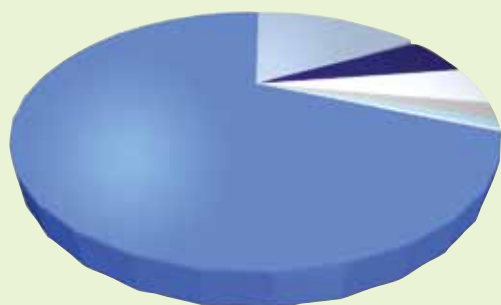
16%
average savings
**Office
Supplies**

12%
average savings
**PC Connection,
Inc.**

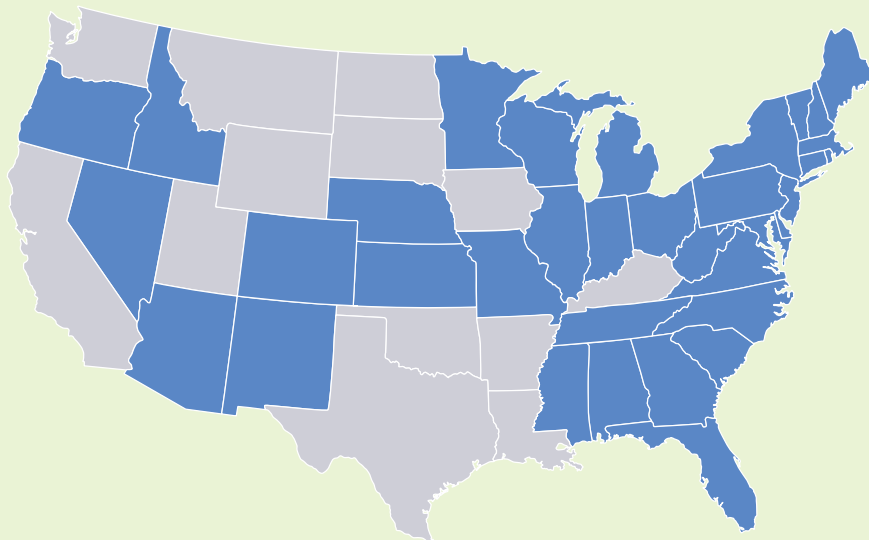
FOUNDED by *Community Health Centers*
for COMMUNITY HEALTH CENTERS

FOUNDED IN 1998 by the Massachusetts League of Community Health Centers, Commonwealth Purchasing Group has grown exponentially into the nation's foremost group purchasing organization in the health care industry.

MEMBERSHIP MAKE-UP



- Community Health Centers
- Associations
- Elder Care/PACE
- Health Plans
- Non-Profits
- Clinics
- Hospitals/Other



Today, CPG combines the purchasing power of more than 475 member organizations in 36 states. Members have purchased over \$600 million in supplies and services and have saved over \$215 million from a portfolio of more than 75 nationally recognized vendors.

Introducing The Advisory Board

CPG has a national Advisory Board to oversee and guide the program. The Advisory Board —made up of senior staff from our members, including CEOs, CFOs, and COOs—meets quarterly to provide strategic advice, feedback on program performance and impact, ideas about additional product sectors and potential new vendors, and other similar issues.

Robert Urquhart (Chairperson), VP Finance
Greater Lawrence Family Health Center, MA

Kim MacLeod, CFO

Lynn Community Health Center, MA

Kevin Casey, Executive Director
Geiger Gibson Community Health Center &
Neponset Health Center, MA

Mel Benson, CFO

Brockton Neighborhood Health Center, MA

Merrill Thomas, CEO

Providence Community Health Centers, RI

Michele Russell, CIO

Health Choice Network, FL

Eric Tiberi, COO

South Cove Community Health Center, MA

Maria Coppenrath, VP Finance

Edward M. Kennedy Community Health Center, MA

Carla Wimbush, CFO

Delaware Valley Community Health Center, PA

Steven Solinsky, CFO

Community Health Care Association of New York State, NY

Gregory White, CEO

Lamprey Health Care, NH

Mark Lurtz, Senior Director of Partnership Development
Capital Link, MO

Karen Gardner, CEO

Community Health Center of Cape Cod, MA



A turnkey solution to patient communications



Solid patient communications are an essential part of clinical care. When direct communication between provider and patient is required, no external system can be an effective substitute. Appointment reminders and follow up, scheduling, insurance eligibility and enrollment, and a variety of other patient communications are usually performed by staff and are an integral contributor to operational success.

But in the changing health care environment, with programs such as patient-centered medical homes, accountable care organizations, shared savings, and other similar initiatives, there is a need to expand beyond the traditional face-to-face or direct staff means of communicating with patients. These new clinical and reimbursement plans place a much greater emphasis on quality and outcomes, usually reinforced by financial rewards

or penalties for poor performance. Timely, accurate information that is both linguistically and culturally appropriate must be available to patients 24/7. Important tasks - from language translation to patient satisfaction surveys - must be done more efficiently to protect scarce resources.

The MedVia patient communications program has been developed to help CPG members respond to these new challenges. As a complement to provider and staff interactions, MedVia can expand the scope and availability of health center communications with both current and prospective patients. MedVia can handle many routine tasks, such as appointment reminders or rescheduling, freeing up vital staff time for direct patient interaction. MedVia can support a range of clinical and administrative activities to help your health center improve performance and manage costs.

After Hours Call Center



www.msicallcenter.com

MASCO Services, Inc. provides Call Center solutions to community health centers locally and throughout the United States. Recognized for its quality-driven service and understanding of the medical community, the Call Center offers scalable solutions at affordable rates. Noted for its high standards in the industry, MASCO Services, Inc.'s award-winning Call Center provides a professional and personalized response to calls. We cater to all your incoming call requirements and maintain that very important first impression of your organization. Our services include:

- » 24/7 personalized call center services with multi-lingual live operators
- » Local call center located in Boston's Longwood Medical Area
- » Remote receptionist – save the cost of hiring additional staff
- » Technical and customer service consulting and training
- » Personalized appointment reminder service
- » Pager and voice mailbox services

Interpreter Service Scheduling Application



www.id-queue.com

ID-Queue is an integrated dispatch system that tracks in-house interpreters and generates data to improve communication and workflow for health care providers. The Integrated Dispatch System enhances access to communication for patients, improves health care delivery, work flow efficiency and saves money.

Interpreter Services



www.pacificinterpreters.com

For healthcare organizations serving diverse communities, Language Line offers high quality telephonic interpreters at exceptionally low rates. Specializing in healthcare and social service interpreting, Language Line supports over 180 languages, on demand, 24/7.

- » Interpreters are screened, tested and qualified as medical interpreters
- » Fast connection times, with 99.85% successful connection rate to interpreter on first call
- » No surcharge for setup, time-of-day, rare languages, third party calls or scheduled calls
- » Customized solutions available
- » Dual handset phones (wired and cordless), splitters and other
- » technical solutions
- » Onsite user training and local account manager support
- » Over 500 health care providers use Language Line as their preferred telephone interpreting vendor.

Patient Satisfaction Surveys



crossroadsgrp.com

The Crossroads Group, Inc. has over fifteen years of experience providing surveys for primary health care centers, with over 95% client retention since 2005.

The Crossroads Group's Rapid-Response Patient Survey System is uniquely designed to provide Commonwealth Purchasing Group Members with an actionable scorecard and improvement tool, designed for strategic planning, operational improvement, and staff performance management.

Interpreter Services



www.telanguage.com

For organizations serving a diverse community, TeleLANGUAGE offers reliable, cost-efficient and customized solutions that will meet your unique language interpretation needs.

- » Telephone access to professionally trained interpreters speaking over 200 languages
- » On-site Interpreter Access in Core Languages
- » Document Translations in Core Languages
- » Access to interpreters 24 hours a day and 365 days a year
- » Connection with interpreters within seconds in over 98.5% of all calls
- » Providing personalized training sessions for prospective and current customers

Patient Appointment Reminders



PHONETREE

www.phonetree.com

- » Cloud-based automated calls, texts and emails
- » Multilingual messaging
- » Appointment reminders (can combine family appointments)
- » Significant no-show reduction (we've seen up to 70%)
- » Outreach based on patient's preferences (including alternate phone numbers)
- » Touch-tone responses or SMS text replies
- » Advanced reporting with varying permission levels
- » Available 24/7 from any pc with internet access
- » Easy set-up and superior support
- » Excellent competitive pricing

National Contracts

Our nationally recognized vendors are suited to meet the needs of any organization in any location in the U.S. They provide the highest level of service and still offer extremely deep discounts on the products and brands your organization uses everyday.

Accounting Software



Abila MIP Fund Accounting

www.jmtconsulting.com

- » JMT Consulting Group is the leading provider of the award-winning Abila MIP Fund Accounting software to the community health/FQHC sector.
- » Abila MIP Fund Accounting is the #1 choice of health centers: Automate the production of UDS, Section 330, Medicaid/Medicare cost reports and integrate with any EHR/EMR.
- » JMT provides the full spectrum of services from data migration and systems integration to training and support.

Appointment Scheduling Application



www.everseat.com

Everseat significantly increases productivity & profitability while improving patient convenience, satisfaction and access to care.

- » Boost revenue—reduce the number of unfilled appointments in your schedule
- » Drive efficiency—shorten the time your staff spends trying to fill openings
- » Make connections—alert interested patients eager for appointments
- » Expand access—engage patients who rely on mobile for internet connection

Background Screening & Compliance Tracking



www.castlebranch.com

CastleBranch is one of the top 10 background screening and compliance tracking solutions companies in the nation who provides organizations of all sizes with a wide array of background screening, drug testing and compliance management solutions.

Business Communications



granitenet.com

Granite offers small to large clients with a complete one stop shop for anything as basic as a copper/analog local line with long distance to a cable/DSL/Fiber circuit to a PRI all the way up to our IP voice and data products. In addition to our data products our portfolio include wireless data, security, and cabling. Your clinic will be assigned a 24/7 nationwide personal Granite concierge. Granite delivers one consolidated invoice and all inventory/moves/adds/changes/reporting is on display on our web portal for state of the art simplification.

Check and Credit Card Processing



www.firstdata.com

The global leader in electronic payment solutions, First Data Corporation makes it easier for your organization to accelerate cash flow, reduce costs and eliminate risks associated with check and cash handling.

- » Receive funds faster by converting paper checks into electronic payments.
- » Decrease costs with free internet lines vs. costly phone line rentals.
- » Eliminate returned checks and associated penalty fees, warranty claims and trips to the bank with a streamlined check acceptance process.
- » Simplify end-of-day balancing and deposit preparation with paperless processing.
- » Eliminate bad checks and avoid theft associated with cash handling.

Clinical Laboratory Testing Services



questdiagnostics.com

Quest Diagnostics empowers people to take action to improve health outcomes. Derived from the world's largest database of clinical lab results, our diagnostic insights reveal new avenues to identify and treat disease, inspire healthy behaviors and improve health care management. We serve half of the physicians and hospitals in the United States. QuestDiagnostics.com.

Consulting and Management Services



www.compirion.com

Founded in 2004, Compiron is an improvement processes team that helps health centers improve patient experience, lower staff attrition, and increase revenue. Compiron generates unduplicated results in about half time of other improvement processes teams.

Compiron's Assessment Plan

- » 1. Workflow studies and Observations
- » 2. Management and Staff
- » 3. Business potentials

Success is more than numbers. Compiron has helped generate results that no other improvement process has been able to duplicate, in about half the typical project time. And they sustain for years.

Debt Collections



web.transworldsystems.com

- » Cost-effective first or third party intervention, for about \$7 per account, regardless of balance.
- » Services include medical and dental resolution and recovery, insurance resolution and self-pay recovery. Money is paid directly to you.
- » Complete monthly reporting on all accounts, convenient options for transferring accounts and an online account with 24/7 web access.
- » Interfaces with many practice management systems.
- » Minimize the risk of accidental violations of state and federal collection laws and/or harassment suits.

Dental Equipment, Supplies and Repair



www.henryschein.com

- » National distributor of dental supplies and capital equipment
- » Nationally recognized service and repair department
- » 100% satisfaction guaranteed on all products and services
- » Dental department design, equipment and price quote service
- » "Aruba" software and online ordering provided at no cost
- » Same day free shipping when order is received before 5pm with a 99.8% fulfillment rate

Dental Laboratory



www.val-u-dent.com

- » Low cost dental laboratory services
- » National full services dental laboratory to health centers and group practices
- » On-site certified dental technicians to assist with case design and shade consultation
- » Comprehensive product selection including CAD/CAM Zirconia,
- » Valplast, Implants, Veneers and much more. All materials are FDA approved and ADA certified
- » Dedicated (CST) customer support team providing knowledgeable assistance in case scheduling, tracking and design
- » Computerized tracking and productivity reporting system that provides integrated solutions for practice management and operation

"As a member of Commonwealth Purchasing Group I saved over \$5,000 when I purchased my Sage MIP Fund Accounting software through JMT Consulting Group."

— William Seagroves, CFO

Robeson Health Care Corp, Pembroke, NC

Dental Laboratory



www.arcaridentallab.com

- » Full service dental lab offering dentures, cast partials, Valplast partials, crowns, bridges, implants and orthodontic appliances
- » Quality service and craftsmanship on all dental restoration procedures, made only with materials approved by the American Dental Association and guaranteed for five years against material and mechanical failure
- » Accepts payments directly from the patients if necessary
- » Low cost UPS delivery anywhere in the country

Dental Software



www.dentrixenterprise.com

- » Comprehensive dental/period charting
- » Integrated digital x-ray and intraoral
- » Imaging capabilities
- » HL7 Interface communication with medical software UDS & FQHC reporting capabilities
- » HSN (Health Safety Net) Billing
- » Multi-clinic/site logic & reporting
- » Automatic sliding fee adjustments
- » Automatic or manual encounter numbers
- » Dental resident and student tracking approvals
- » Caries risk assessment and/or periodontal index reporting
- » HIPAA-compliant

Document Management Services



www.grmdocumentmanagement.com

GRM demonstrates technological leadership by bringing proprietary innovation and new levels of cost efficiency to document storage solutions, digital records management, data protection services, document shredding services and healthcare release of information.

Our comprehensive HIM services, which revolve around the SaaS and Cloud-based GRM Online Record Center, secure, store, track and connect information across networks, departments and throughout your entire medical enterprise.

Electricity and Natural Gas Savings



www.varo1.com

VARO is your advocate for making informed energy decisions. We use a consultative approach to help you determine the best strategy behind your choice for electricity and natural gas supply services.

VARO performs competitive bids with proven and reputable suppliers to ensure a proper evaluation of products, rates and features - to bring you the lowest cost for your energy choices. And we remain at your side to provide ongoing support and analysis.

VARO operates in nearly all deregulated states and has proven to be a trustworthy energy partner for community health centers and not-for-profit organizations throughout the northeast U.S.

Employee Benefits



a division of digital insurance

www.digitalbenefitadvisors.com

- » Custom consultative analysis and employee benefit plan designs including health, dental, life, disability and long term care insurance, as well as retirement and executive benefit plans
- » Exclusive initiatives designed for Commonwealth Purchasing Group members, including significant discounts on life and disability plans, a unique discounted EyeMed Vision Care plan, vehicle and homeowners insurance, a free employee benefits website, Section 125 flexible spending accounts and other flexible benefit arrangements, and free corporate education seminars
- » Over 25 years experience in comprehensive benefit plan design for the nonprofit / human services marketplace

Employee Benefits and Retirement Planning



www.sfpwealth.com

SFP Wealth is a full service financial planning firm focused on developing effective retirement plans, executive benefit plans, and educational workshops to help make the jobs of employers easier. With a team of experienced and credentialed advisors, SFP can tailor one or all of the programs to best fit your needs.

Exclusively for CPG Members

SFP also has access to an extremely competitive retirement plan platform that can be used across a wide variety of plan types at a drastically reduced cost. SFP will conduct a comprehensive retirement plan analysis, assessing plan

design, investment provider and educational objectives. Through an exclusive arrangement with a national record keeper, SFP can provide comprehensive guidance and a portfolio of solutions to help attract, retain and reward key employees and executives.

Senior Advisors will roll out complimentary in-house educational workshops that focus on a number of important financial issues including: retirement, college funding, financial management and investment fundamentals.

Employee Benefits



www.healthplansinc.com

This wholly owned subsidiary of Harvard Pilgrim Healthcare is the largest and most experienced Third Party Administrator in New England and ranks among the best in the nation. HPI provides a wide array of services including eligibility and enrollment, claims services, network administration, care management, pharmacy benefits management, management reports and general administrative services.

- » Access to over 100 leading provider networks
- » A highly specialized technology platform
- » Cost-effective prescription drug programs
- » Tailored case and disease management programs
- » Preferred partner contracts from top reinsurance carriers
- » Detailed reporting
- » Consolidated billing
- » Top-notch customer service
- » Compliance on all aspects of self-funding

Human Resources



www.OasisAdvantage.com

Oasis Outsourcing is a PEO (Professional Employer Organization). We partner with small and medium sized organizations to help them streamline their back end HR process while saving significant hard dollars in areas relating to Human Resources. By partnering with Oasis, you are grouped into their census of 170K worksite employees and get deeply discounted rates on medical, workers comp, etc.

IT – Computers, Software and Hardware



www.pcconnection.com

PC Connection offers expert guidance, exceptional service and innovative strategies to empower you to make informed IT investment decisions. We carry 279,00 IT products from over 1600+ Technology Partners.

JOIN CPG TODAY

1) Visit www.cwpurchasing.com

2) Click "Join Now";

Download and complete the Group Participation Agreement!

3) Scan and email to;

Brittany Resendes;
bresendes@cwpurchasing.com

or mail to:

CommonWealth Purchasing Group
Attn: Brittany Resendes
40 Court Street, 10th Floor
Boston, MA 02108

IT Consulting Services



www.projectleadership.net

Project Leadership Associates (PLA) is a leading business and technology consulting firm for small to mid-sized companies. There are few firms with the technical knowledge and experience to provide the right combination of people, process and technology solutions to meet all of your needs. We help companies get the most out of their IT investments by providing expert advice, comprehensive solutions and great service – all at an affordable price.

IT Security Compliance Auditors and Consultants



www.compassitc.com

The healthcare industry faces unprecedented threats to personal health information security systems—and regulatory requirements are more complex than ever before. A single breach can destroy reputations and result in catastrophic losses and fines.

Compass's deep knowledge of IT security and extensive experience in the healthcare industry makes us one of the most trusted HIPAA/HITECH compliance auditors and security consultants.

Long-Term Care



Empowering Healthcare

www.mckesson.com

With an increasingly aging population, PACE, long term care facilities and nursing homes are caring for more patients than ever, balancing cost-control with safety and quality of care. McKesson knows the long-term care space and can provide the innovative technology and supply solutions you need to manage your facility and stay competitive in your market.

McKesson Medical-Surgical and its key suppliers have teamed up to create VIPSM GOLD, a value-added program for long term care and home care facilities that can help them gain supply chain efficiencies. Participating customers choose products from a preferred formulary of national brands and McKesson's exclusive brand of products. Participants receive discounts on our systems and technology and can earn a biannual rebate check on qualifying purchases.

We will also conduct regular business reviews to help participants identify additional savings opportunities and to provide more flexibility to make choices based on specific needs and business goals.

We use our technology to ensure accuracy in inventory, ordering, order tracking, billing and reimbursement.

Tailor McKesson provides supply solutions to your business, including a full line of furniture, window treatments, linens, equipment and safety products.

"I saved over \$24,500 in computer equipment over competitors when I installed Electronic Medical Records in our health center with PC Connection."

—Tony Voislow, CFO

Manet Community Health Center, Quincy, MA

Janitorial and Sanitary Supply



www.triple-s.com

Triple S is a nationwide organization of the leading janitorial and sanitary supply distributors in the US.

- » Our member-dealers are trained to provide your facilities with healthy cleaning solutions at the lowest total cost.
- » Our products and solutions will minimize the risk of cross-contamination and hospital-acquired infections (HAI).
- » We have the solutions you need to meet your sustainability goals, limit patient exposure and keep your facility clean.
- » Your local Triple S sales consultant will take the necessary time to become familiar with your facility and tailor a cleaning and maintenance program for you.

Medical Malpractice Gap and Business Insurance



www.doins.com

Dowling & O'Neil Insurance Agency has been a trusted partner of Community Health Centers for over thirty years. Their full service insurance agency offers an exclusive Medical Malpractice Liability Gap insurance policy to protect your health center from claims when there is no coverage under the FTCA. D&O is also a leading provider of Data Breach, Property / Business Interruption, Directors & Officers, and Umbrella Liability insurance for health centers.

Call D&O today at (800) 640-1620 or visit doins.com to learn more.

Medical & Solid Waste Cost Reduction Services



www.innovativecs.com

Innovative Cost Solutions is a leading waste management consulting company that helps healthcare facilities across the country reduce their medical waste as well as their solid waste and recycling costs. We are a waste consulting company not a waste removal company. We don't own any trucks and we don't pick up your waste. We help healthcare facilities utilize their existing waste removal companies more efficiently making sure that they are not spending any more than they have to on all of their waste removal services. Here are some benefits to working with ICS:

- » We typically save our healthcare clients about 35% on average.
- » We'll manage all of your waste removal services so that you don't have to including your trash, recycling, medical waste and shredding services.
- » This is all that we do. We're experts in the waste industry so put our expertise to work and put some money back into your budget.

Waste removal costs are often one of the most overlooked line items in your budget. Approximately 90% of all companies are overspending on their waste removal costs. We can make sure that you're not one of them.

Medical Supplies and Equipment.



www.mckesson.com

- » Capital equipment for your new facility
- » Distributor of medical/surgical supplies and equipment with distribution centers located regionally
- » Account representatives visit health centers regularly
- » "Supply Management Online" to place orders, check inventory and confirm pricing, with free next day delivery
- » PHS 340B Clinical Pharmaceuticals available
- » Next day free delivery

Network Communications, Engineering and Consultation



www.accessoneinc.com

Our mission is to offer our clients the finest, most reliable business communication services and support in the industry. Since 1993 we have continually strived to fulfill this mission and are proud to be one of the only service providers with an A+ rating from the Better Business Bureau®, Serving Chicago & Northern Illinois.

Known for both our unparalleled customer service and cutting-edge network, we provide growing businesses with a complete end-to-end communication solution for traditional and multimedia applications. Our scalable, high-capacity infrastructure coupled with our continued network investment enables us to expand our product portfolio, remain competitively priced, and create highly effective solutions tailored to your business.

Network Communications, Engineering and Consultation



windstream.

www.windstreambusiness.com

Cloud, Data, Voice, Managed Services
for All Your Technology Needs.

Windstream is one of the premier providers of cloud, data, voice and managed service solutions to the healthcare industry. Windstream is recognized as providing personalized solutions and delivering unmatched service to our customers.

- » Cloud/Data Center Solutions - At Windstream Hosted Solutions, we deliver a welcome level of proven reliability. Through our "hi touch" approach, we offer our clients a combination of business acumen and technical expertise that your business can never exhaust — IaaS, Colocation and Cloud.
- » Data & Voice Solutions - internet, voice and data solutions built specifically for health care organizations. Windstream data solutions deliver customized, cost effective and efficient mpls, internet and data solutions. We also offer managed services in every layer of the stack. With Windstream, your network infrastructure, applications and systems are maintained by certified experts.
- » Equipment for Services – Let us help you fund your equipment costs as part of our overall solution.

Office Equipment



www.usa.canon.com

- » Canon Solutions America, Inc., a Canon U.S.A. Company, provides industry-leading enterprise, production print and large format solutions, supported by exceptional professional service offerings. With the combined technology offerings of Canon and Océ, Canon Solutions America helps healthcare organizations of all sizes improve efficiency, be environmentally conscious and control costs through a variety of solutions that help enable healthcare professionals to implement strategies to manage workflow, support HIPAA compliance efforts with secure multifunction devices, and boost productivity.
- » Products available include multifunction black-and-white and color devices that print, scan, fax and copy, and standalone printers, scanners and fax machines. Software tools include security, printer and document management technology.
- » Local and national service and support.
- » Single point of contact, with dedicated direct sales and local service focused on building long-term relationships.
- » Managed Print and Facilities Management programs available.
- » Purchase and lease programs available.

Office Furniture



www.bistaples.ca

Business Interiors is the premiere contract furniture division of Staples. Whether you have one office or an entire new building to be planned, Business Interiors by Staples has a professional staff of Sales, Designers, Project Managers and Customer Service to create the environment you envision.

We represent over 200 lines of furniture for Offices, healthcare, meeting spaces and exam rooms.

Office Supplies and Furniture



www.order.staplesadvantage.com

As the business-to-business division of Staples, Staples Advantage® works with CPG members to develop customized programs with specialized pricing, dedicated account management, and a complete assortment of products and services at the lowest total delivered cost. Our commitment to serving customers is embodied in our brand promise: "We make buying office products easy."

- » Experience and expertise with health care and medical facilities
- » Easy online ordering at order.StaplesAdvantage.com
- » Free, next day delivery
- » J.D. Powers certified customer service support
- » Dedicated Account Management
- » Lowest total delivered cost
- » Healthcare and office furniture
- » Breakroom and cleaning products
- » Technology solutions
- » Print and digital copy
- » Promotional items options
- » Simple and easy search functionality
- » Online reporting with order history, status and total cost for purchasing

Office Supplies and Furniture



bsd.officedepot.com

- » Nation's largest distributor of office products, equipment and medical furnishing for facilities, executive offices and call center locations
- » Online ordering system utilizing Office Depot's state of the art and award-winning electronic support systems and capabilities
- » Free next day delivery
- » Dedicated Furniture and Technology Specialists
- » Dedicated customer service representatives visit health centers regularly

Patient Assistance



www.needymeds.org

NeedyMeds provides a free drug discount card that offers a discount of up to 80% at more than 63,000 pharmacies nationwide. The same card can be used by friends and family members to save on prescription drugs, over-the-counter drugs and medical supplies written on a prescription form, and pet prescription drugs purchased at a pharmacy.

Pharmaceuticals and Prescription Drugs

MCKESSON

Pharmaceuticals & Prescription Drugs

www.mckesson.com

- » National wholesale prescription drug supplier to large health centers' in-house pharmacies and neighborhood pharmacies at PHS 340B discounted prices.
- » Provides assistance in setting up pharmacy arrangements for health center patients
- » 5 day a week delivery from a local distribution center
- » Exceptional on-site customer service
- » Order management systems that provide integrated solutions for pharmacy operations

"I saved \$100,000 on medical supplies in one year through Commonwealth's deep discounts and McKesson's inventory management service."

—Brian Toomey, CEO
Piedmont Health Services
Carrboro, NC

PHS 340B Pharmaceuticals and Prescription Drugs



www.rsnortheast.com

- » National Pharmaceutical Distributor for PHS 340B entities & Non 340 B types of business
- » Recognized as a Supplier for the members of the 340B Prime Vendor Program managed by Apexus which offers 340B sub-ceiling contracted prices
- » Inventory includes Vaccines, Brand & Generic pharmaceuticals and Over the Counter meds
- » Pedigree compliant, pedigrees are provided at no cost to our customers
- » Online ordering: live up-to-date pricing and inventory
- » Exceptional, personalized customer service
- » Deliver to the health care network market worldwide
- » Orders placed by 5PM ET will ship the same day
- » Our distribution center is located in Philadelphia, PA

Point of Care Diabetes Testing



www.alere.com

Alere delivers reliable and actionable information through rapid diagnostic tests, resulting in better clinical and economic healthcare outcomes globally. Alere's socially-conscious business approach focuses on creating breakthrough, cost-effective diagnostic solutions that address the most intractable diseases for all populations.

Public Relations



www.prguyonline.com

PR Guy is a contemporary consultancy that helps community health centers build brand awareness, secure corporate sponsorship and increase patient engagement.

Services include:

- » Powerful PR and brand awareness campaigns
- » Corporate sponsorship recruitment and retention
- » Better branding and positioning
- » Digital and print collateral creation
- » Special event execution and promotion

CPG members receive a 20% discount on all services and fees.

JOIN CPG TODAY

1) Visit www.cwpurchasing.com

2) Click "Join Now";
Download and complete the Group Participation Agreement!

3) Scan and email to;
Brittany Resendes;
bresendes@cwpurchasing.com

or mail to:
CommonWealth Purchasing Group
Attn: Brittany Resendes
40 Court Street, 10th Floor
Boston, MA 02108

Recruiting – Executive Search



www.zurickdavis.com

- » Founded in 1986, we are a health care executive search firm completing regional and national searches for senior business or clinical leaders at mission-driven community health organizations.
- » Positions filled include CEO and ED, COO, CFO, CNO, CIO, CHRO and comparable VP roles.
- » With a national database, we employ an extremely rigorous search process to identify, qualify and help CHCs attract top-notch candidates who are not actively looking and therefore unlikely to be accessible through conventional recruiting methods.
- » We invest in learning well our client's organizational culture and strategic direction, so that we can bring forward only the candidates who will thrive in your organization and lead you in the right strategic direction.
- » ZDmd is our division focused exclusively on recruiting physician leaders: Chief Medical Officers and Medical Directors. ZDmd has a dedicated and uniquely qualified staff that includes an experienced physician leader as part of the search team.
- » Our success rate is extraordinarily high. We back our work with a guarantee that exceeds the industry standard.

Recruiting – Financial Executive and Staffing



www.amsolutions.net

Accounting Management Solutions (AMS) is a leading provider of accounting and financial consulting services to nonprofit organizations. AMS works with nonprofits of all sizes by providing industry trained and experienced accounting and financial professionals.

Our services to meet the needs of community health centers include:

- » Retained Search
- » AMS Rapid Diagnostic™ for Nonprofits
- » Interim nonprofit CFOs, Controllers and senior accountants
- » Follow us on Twitter @NonProfitCFOs

Web Design and Graphic Design



www.foleydesigngroup.com

From start to finish, we can help you with your next communication project.

- » Websites
- » Educational Materials
- » Annual Reports
- » Brochures
- » Branding & Corporate Identity

Wireless Communications Services

CommonWealth Purchasing Group is pleased to offer discounted wireless communications services to all members and their employees. New and existing customers may take advantage of our nationally negotiated pricing and recognize significant savings on monthly service charges. Contracted discounts are available with:



- » 25% Corporate Discount
- » 25% Employee Discount
- » Fastest 3G network in America
- » Existing customers are eligible for discount



- » 25% Corporate Discount
- » 23% Employee Discount
- » Truly unlimited data plan
- » Existing customers are eligible for discount



- » 22% Corporate Discount
- » 19–22% Employee Discount
- » Up to 25% off accessories
- » Largest and fastest 4G network in America
- » Existing customers are eligible for discount

To enroll or to learn more visit:
www.cwpurchasing.com/employees/discounts.aspx or
contact Phil DuBois at 617-988-2256 or
pdubois@cwpurchasing.com.

**JOIN CPG
TODAY AND
START SAVING**

1) VISIT WWW.CWPURCHASING.COM

2) CLICK "JOIN NOW"; Download and complete the *Group Participation Agreement!*

3) SCAN AND EMAIL TO; Brittany Resendes; bresendes@cwpurchasing.com

OR MAIL TO: CommonWealth Purchasing Group

Attn: Brittany Resendes
40 Court Street, 10th Floor
Boston, MA 02108

CPG is proud to announce an expanded relationship with MediGroup/MedAssets. CPG Members are now eligible to utilize MediGroup/MedAssets Contracts for further cost savings. A full portfolio of the MediGroup/MedAssets contracts is listed below. If interested in any of the contracts shown please contact CPG directly.

Please contact Scott Halterman for more information or to discuss specific contracts: P 617-988-2276

C 617-894-2676

F 617-988-2327

E shalterman@cwppurchasing.com

Advertising

Creative Graphics Management Inc
Dreaming Code

Air Filters

AAF International
Tri-Dim Filter Corporation

Appliances

Sears Commercial

Artwork - Evidence Based Design

ARCH Framing & Design

Background Screening Services

Certified Healthcare

Batteries

Energizer Battery Company Inc
Procter & Gamble Dist. LLC

Bottled Water, Filtration Equipment

DS Services

Brokerage Services - Buy/Sell

Centurion Service Group LLC
West Coast Medical Resources Inc

Building Supplies

USG Interiors Inc
Dal-Tile
RL National Roofing Partners
Construction Specialties Inc
Tennant Sales & Service Co
HD Supply Facilities Maintenance
MDM Commercial
Johnson Controls, Inc.
TB&A Hospital Television, Inc.

Clinical - airway clearance therapy

Hill-Rom Company, Inc.

Clinical - cardiology monitoring

Advantage Medical Cables & Elect.
Philips Medical Systems
Spacelabs Healthcare
EP Technologies
Mortara Instruments Inc

Clinical - exam room diagnostic instruments

Welch Allyn, Inc.
Clinton Industries, Inc

Clinical - incubators and warmers

NeoForce Group Inc

Clinical - medical equipment rental

Freedom Medical, Inc
Hill-Rom Company, Inc

Clinical - neuro diagnostics - monitoring & sleep systems

Cadwell Laboratories
Natus Neurology Inc
Compumedics USA Inc
Nihon Kohden America, Inc.

Clinical - patient charting system

First Healthcare Products

Clinical - pulmonary function systems

CareFusion 2200 Inc
nSpire Health

Clinical - radiation therapy equipment

Elekta Inc
Varian Medical Systems

Clinical - remanufactured & refurbished equipment

Future Health Concepts

Clinical - scales

Health O Meter, Inc.

Clinical - steam sterilization & washers

STERIS Corporation

Clinical - thermometry

Welch Allyn, Inc.

Clinical - ventilators

Philips Healthcare

Consulting -JCAHO Consulting

Lois Kerr and Associates

Coolers

TCB Manufacturing
Plastilite Corp.

Courier Services

Courier Hawaii (Hawaii Only)
Hospital Couriers Corporation
MedSpeed LLC

Disaster Recovery Services

Agility Recovery Solutions Inc

Document Imaging/Management

Recall Total Information Management

Document Shredding

American Shredding Inc
Cintas Corporation
Citadel Information Management
HiTouch Business Services LLC
Iron Mountain
Recall Total Information Management
Shred It

Document Storage and Imaging

Cintas Corporation
Citadel Information Management
Iron Mountain

Education Services

BridgeFront

Electrical Distribution Products

Rexel Inc

Electronic Medical Record Systems

AMKAI LLC
CPSI

Facility Services - rental mats, restroom services, microfiber cleaning

Cintas Corporation

Fire Alarm and Life Safety Products

Walter Kidde Portable Equipment dba
Edwards

Flooring

Forbo Flooring Inc
Interface Flooring Systems
Johnsonite
Tandus Centiva US LLC
Mannington Commercial
Mohawk Carpet Distribution
Shaw Industries, Inc.
JFB Hart Coatings Inc

Food Service

Follett Corp.

Food service

Aladdin Temp-Rite LLC

Ford & Chrysler Vehicle Purchase Program

FleetAssets

Forms Management

Standard Register Co.
Moore Wallace An RR Donnelly Co

General Administration-MDAS

Aspen Healthcare Metrics

Health Science Books & Media

Ingauge Healthcare Solutions Inc
Matthews Medical Books
Hilton Publishing Company, Inc.

HVAC - Zone Controls

HVAC Manufacturing

HVAC & Building Automation

Carrier Corporation
Climatec Building Technologies
Daikin Applied
Johnson Controls Inc
Kerney & Associates
Trane USA Inc

Imaging - 3D EP mapping

Biosense Webster

Imaging - bone densitometry

Hologic, Inc.

Imaging - c-arms - standard

Orthoscan
Philips Healthcare
Hologic, Inc

Imaging - computed radiography

Carestream Health Inc
Konica Minolta

Imaging - computed tomography

Toshiba America Med. Systems
GE Healthcare

Imaging - digital mammography

GE Healthcare
Hologic Inc
Philips Healthcare

Imaging - MRI

GE Healthcare
Hitachi Medical Systems
Philips Healthcare
Siemens Medical Sol. USA Inc

Imaging - nuclear medicine

Philips Healthcare
GE Healthcare
Siemens Medical Sol. USA, Inc.

Imaging - peripherals

Ampronix, Inc.

Imaging - PET/CT products

GE Healthcare
Siemens Medical Sol. USA Inc

Imaging - picture archiving & communication system (PACS)

Philips Healthcare Informatics

Imaging - radiography and fluoroscopy

GE Healthcare

Imaging - refurbished equipment

Medical Imaging Solutions

Imaging - ultrasound

Philips Healthcare
Toshiba America Med. Systems
Siemens Medical Sol. USA Inc
FUJIFILM SonoSite, Inc.
Hitachi Medical Systems

Imaging - x-ray products

Philips Healthcare
Shimadzu Medical Systems USA
Toshiba America Med. Systems

IT Consulting

Provide Consulting

IT Products & Distribution

Dell Marketing LP
ePlus Technology, Inc.
Solutions
Computrition, Inc
CDWG LLC

Janitorial Services

ABM Janitorial Services
US Metro Group Inc

Lab - blood culture systems

bioMerieux, Inc.

Lab - blood glucose system

Roche Diagnostics

Lab - chemistry/immunochemistry systems with automation

Abbott Laboratories Inc.
Ortho-Clinical Diagnostics (a Johnson & Johnson company)

Lab - coagulation systems

Siemens Healthcare Diagnostics

Lab - hematology systems

Sysmex America Inc.

Lab - laminar flow hoods

Germfree Laboratories, Inc.

Lab - microbiology systems

Beckman Coulter Inc

Lab - microscopes

Nikon Instruments Inc.

Lab - pathology/histology products

Sakura Finetek U.S.A. Inc.
Thermo Fisher Scientific Inc.

Lab - urinalysis systems

Siemens Medical Solutions Diagnostic

Landscaping Services

Brickman Group Ltd
Valley Crest

Linen & Laundry Processing

Medico Professional Linen Service
Ace Linen Services Inc

Linen Services

Alsco

Long-term Care Products

Direct Supply Equipment

Magazine Subscriptions

Intercontinental Subscription Service

Mailroom Services - Outsourced

OMG, LLC
Neopost USA, Inc.

Maintenance, Repair, and Operations Supplies

Allegion
Grainger

Manufacturer Direct Products

Bristol Custom Bag & Sign Co.

**Medical Records Management
- Stock Forms / Catalog Supplies**

Briggs Corporation

Moving / Relocation Services

Moving and Storage Co

Office Equipment - computers

Medical Computer Sales

Office Equipment - copiers, multi-functional devices & fax machines

Oce Imagistics

USA Datafax

Konica Minolta

Ricoh Americas Corporation

Xerox Corporations

Ricoh/Lanier Worldwide, Inc

Office Furniture

Ergo-Industrial Seating Systems Inc

Global Industries Inc

Goforth & Marti Inc dba G/M Business

Interiors

Haworth, Inc.

JSJ Furniture Corporation dba izzy+

Knoll Inc

Krug Inc

OFS Brands

Peter Pepper Products Inc

Haworth Inc.

KI

Kimball Office

National (a unit of Kimball)

National Business Furniture LLC

Steelcase, Inc.

Herman Miller For Healthcare

Office furniture - beds

ArjoHuntleigh Inc

Stryker Medical

ArjoHuntleigh Inc

NK Medical Products Inc

Hill-Rom Company, Inc.

**Office Furniture - Carts, Shelving,
& Storage**

Spacesaver Corporation

**Office furniture - exam
& procedure room**

Midmark Corporation

Office Furniture - patient room

Stryker

Stryker Medical

**Office Furniture - stainless & chrome
cabinets, sinks, stools, blanket & fluid
warmers, stainless accessories**

BLICKMAN, Inc.

**Office furniture - storage carts
& shelving**

InnerSpace

Spacesaver Corp.

**Office furniture - youth beds
& pediatric cribs**

HARD Manufacturing Co., Inc.

Office Supplies, Equipment, Furniture

Office Depot

OfficeMax

Staples / Corporate Express

Oxygen / Cylinder Gases

Airgas

PACS

Philips Healthcare Informatics

**Paint, Wallcoverings, Sundries Paint,
Floor Coverings, Window Treatments**

The Sherwin Williams Co.

Pest Control

Orkin LLC

Pharmacy Consulting Management

Comprehensive Pharmacy Services

Pharmacy hoods & equipment

The Baker Company

Print Services - Managed

Auxilio Inc

Recovery Audit Services - Outsourced

Contract Management Strategies

Rehabilitation equipment

Patterson Medical, Inc.

TRI W-G

**Rental Services - uniforms, bed linens,
etc.**

ARAMARK

RFID/RTLS

AeroScout

Secure Prescription Pads

Rx Security

Security Services, Outsourced

ABM Industries Inc

Command Security Corp

Shipping Services

FedEx

United Parcel Service Inc

Staff Management Solutions

Nielsen Healthcare Group

Storage Products

Quantum Healthcare Direct

**Surgical - 3rd party scope repair
services**

Instrument Specialists Inc

Life Systems Inc

Medical Optics

Mobile Instrument Service & Repair

Northfield Medical Group LLC

Priority One

Surgical Instrument Service Co

Total Repair Express LLC

Total Scope Inc

**Surgical - adult & infant patient
warmers**

Fisher & Paykel Healthcare, Inc.

**Surgical - ambulatory pumps &
disposables**

Smiths Medical MD, Inc.

Surgical - anesthesia machines

GE Medical Sys. Info. Tech.

Draeger Medical, Inc.

Surgical - angiography

Philips Healthcare

GE Healthcare

**Surgical - arthroscopy/endoscopy
systems**

Smith & Nephew Endoscopy

**Surgical - cardiology equipment - intra-
aortic balloon pumps**

MAQUET Cardiovascular US Sales

**Surgical - convective fluid warming
products**

Smiths Medical ASD, Inc.

Surgical - convective therapy systems

3M

Surgical - defibrillators

Zoll Medical Corporation

Surgical - dispensing systems

CareFusion Solutions, LLC

Surgical - electrosurgical equipment

Megadyne
 ConMed
 Medivators
 Olympus America, Inc.
 ConMed Linvatec
 Richard Wolf Medical Instruments Corporation
 Stryker Endoscopy

Surgical - gas plasma sterilization systems

Johnson & Johnson Health Care

Surgical - headwall systems

Hill-Rom Company, Inc.

Surgical - hyperbaric chamber products

Sechrist Ind. Inc

Surgical - hypo/hyperthermia systems

Cincinnati Sub-Zero Products
 Stryker Medical

Surgical - I.V. delivery systems

Baxter Healthcare Corporation

Surgical - I.V. delivery systems

Hospira Worldwide, Inc.
 B. Braun

Surgical - incubators and warmers

Draeger Medical, Inc.

Surgical - intravascular heating and cooling products

Zoll Medical Corporation

Surgical - lasers

Lumenis, Inc.

Surgical - lights & booms

Mizuho O SI, Inc

Surgical - lights & booms

Skytron
 STERIS Corporation
 Berchtold Corporation

Surgical - ophthalmic products

Bausch & Lomb, Inc.

Surgical - patient monitoring equipment

GE Medical Sys. Information Technology
 Philips Healthcare
 Spacelabs Healthcare
 Welch Allyn Inc

Surgical - patient transfer equipment

Airpal Inc
 ArjoHuntleigh, Inc.
 EZ Way Inc
 Hill-Rom Co.
 HoverTech International
 Prism Medical Services USA
 Transmotion Medical

Surgical - portable monitors

Mindray DS USA, Inc.

Surgical - pulse oximetry devices

Covidien Sales LLC
 Masimo America's

Surgical - refurbished equipment

Seattle Technology

Surgical - stainless steel & chrome products

Pedigo Products, Inc.

Surgical - steam sterilization & washers

Belimed Inc
 STERIS Corporation

Surgical - sterilization containers

CareFusion 2200 Inc
 Case Medical Inc
 Aesculap Inc

Surgical - suction and oxygen therapy

Ohio Medical Corporation
 Allied Healthcare Products Inc

Surgical - table products

Skytron
 Berchtold Corporation
 STERIS Corporation

Surgical - temperature monitoring products

Smiths Medical ASD, Inc.
 Covidien

Surgical - thrombectomy/embolectomy

MEDRAD, Inc.

Surgical - urology tables & accessories

Mallinckrodt Medical (Liebel)

Surgical - ventilation system - critical care

Maquet, Inc.
 CareFusion 211 LLC
 Draeger Medical Inc
 Nellcor Puritan Bennett, Inc.

Survey - Satisfaction Survey Services

Avatar Solutions

Telecommunications

Granite Telecommunications
 Optima Communications Systems, Inc.
 TAG, LLC
 Votacall
 PlanetOne Communications

Telephone Service - wireless

AT&T
 Sprint
 Verizon

Telephone Services

Velocity

Televisions & Audio/Video Equipment Products

Superior TV Solutions LLC
 TB&A Hospital Television Inc

Transcription Services & Equipment

MMODAL
 Saince Inc

Translation, Interpretation

Akorbi
 Avantpage Inc
 Cyacom International
 Interpreters Unlimited
 Language Line Services
 Telelanguage Services Inc
 Transperfect Translations
 Vocalink Language Services
 Language Services Associates

Travel - Vacations

TravelPlex Travel & Cruise

Uniforms

Trinity Uniforms Inc
 Unifirst Corporation
 Cintas Corporation

Utility Auditing

Tyron Clear View Group

Vending Management Services

All Vend Management Corporation

Waste Disposal Services - Medical

MedPro Waste Disposal

Waste Management - reusable sharp container systems

Daniels Sharpsmart

White Board Products - Interchangeable

Chameleon Corporation

Regional Contracts

Our regional vendors provide products and services to member organizations in specific areas of the U.S.

IT and Voice-over IP Solutions



www.akuity.com

AKUITY Technologies is a leading network, voice and managed services provider assisting organizations in recognizing the greatest return on their IT investments. Let us help you find the right balance between in-house and outside IT support by leveraging your core strengths with those of AKUITY Technologies.

- » We can assist you in managing IT services to provide you with a predictable annual budget
- » Our experienced, talented engineers can augment or supplement your existing staff
- » State of the art phone systems
- » Our trained Voice-over IP phone system engineers can install and support the latest systems
- » We have storage and virtualization solutions to simplify your IT infrastructure
- » Our Project Managers will build and manage a roadmap for your IT projects
- » Help Desk support allows your staff to focus on business critical items
- » We have backup and security solutions to safeguard your vital data
- » Cloud solutions for email, backup, storage, servers, and desktops.

Organizations across New England have been putting their networks in our hands for 27 years. Contact us today by calling 866-834-8324 or via email at commonwealth@AKUITY.com

Office Equipment



www.tbsnewengland.toshiba.com

- » Copiers, multifunctional devices (print, copy, scan, fax), standalone printers, and standalone fax sales and installation
- » Lease or Purchase options: Upgrade your copiers before your current leases run out and still save money
- » All-inclusive service agreements include toner, developer, drums and unlimited service
- » All equipment guaranteed for life of lease or 3 years
- » Print Management programs
- » Significant savings opportunities with multifunctional products

Office Furniture



Office furniture consulting

www.ofcboston.com

- » Individual consultation, space planning and measuring, and budget strategizing
- » Provides delivery and complete installation of planned room configurations
- » New and used furniture as well as furniture leasing options
- » Twenty years of experience to offer knowledgeable solutions

Printing Services



- » Full service printing
- » Complete writing and graphic design services for brochures, posters, fliers, etc.
- » Special order printing, carbonless forms, letterheads, envelopes, appointment cards, brochures, progress notes, prescription pads, business cards, folders, signs
- » Quality, service and reliability
- » Free delivery (certain restrictions apply)

Telecommunications

NTS National Telecom Systems, Inc.

www.ntelsys.com

- » Since 1975 National Telecom has been providing telephone equipment and service. We service most major brands including AVAYA, NEC and NORTEL.
- » We install and service VOIP systems by IPITOMY and NEC, in addition to providing network cabling.
- » We provide call centers, voice recording equipment and call accounting systems.
- » We provide telecommunications cost analysis toward lowering your monthly telecommunications bill!
- » Our National Accounts program allows service for select accounts on a national basis.

Resources

Our resources are associated organizations whose core values and mission aim to benefit nonprofit human service organizations.

Business Planning Assistance



www.caplink.org

Capital Link is a nonprofit that helps health centers and Primary Care Associations plan capital projects, finance growth and identify ways to improve performance.

- » Working nationally with health centers since 1998, Capital Link is dedicated to strengthening and expanding high-quality, community-based health care in a rapidly changing marketplace. We offer:
- » capitalization strategies for facilities and operational expansion;
- » metrics and analytical services for measuring impact and evaluating financial and operating trends; and
- » direct assistance in planning for and financing operational growth and capital needs.

Visit www.caplink.org for more information.

IT Network



www.hcnetwork.org

Health Choice Network, Inc. is a successful nation-wide collaboration among health centers, health center controlled networks and partners. By providing key business services, strategic initiatives and the latest in health information technology, participants can improve patient outcomes through increased efficiencies and more accessible care.

With 31 health centers in nine states serving approximately one million patients, Health Choice Network, Inc. is recognized as a leader in the integration of health information technology among health centers and safety net providers. The high level of HIT services provided by Health Choice

Network, Inc. is nationally recognized by the Bureau of Primary Health Care. HCN, Inc. utilizes a state-of-the-art systems to capture, analyze and leverage data, improve the quality and access to care and promote meaningful use.

We are a leader in implementing the electronic health record, oral health record and soon in behavioral health record. The new technology enables health care providers to document, communicate and track medical information, while patients benefit from faster service, reduced errors and safer transmission of information among labs, pharmacies, hospitals and physicians.

How much can you save?

Find out with a free apples-to-apples cost comparison.

PART ONE. A simple, three-part comparison:

1. Products you're currently buying and using
2. What you're currently paying
3. What you will pay with CPG's discounted pricing

PART TWO. CPG vendors will examine your current products and suggest alternative products - usually generics or house brands - wherever these are available. Decisions on whether to switch to these alternatives are entirely up to you.

The complete analysis gives you the information you need to decide whether CPG can deliver value for your organization.

JOIN CPG TODAY AND START SAVING

1) VISIT www.cwpurchasing.com

2) CLICK "JOIN NOW"; Download and complete the Participation Agreement!

3) SCAN AND EMAIL TO; Brittany Resendes; bresendes@cwpurchasing.com

OR MAIL TO:

CommonWealth Purchasing Group
Attn: Brittany Resendes
40 Court Street, 10th Floor
Boston, MA 02108

CPG Contact Information

**CommonWealth
Purchasing Group**

40 Court Street, 10th Floor
Boston, MA 02108
P 617-426-2767 x 0
F 617-988-2327
www.cwpurchasing.com

Richard W. Bryant, MBA
Director
P 617-988-2250
F 617-988-2327
E rbryant@cwpurchasing.com

Scott Halterman, MBA
Assistant Director
P 617-988-2276
C 617-894-2676
F 617-988-2327
E shalterman@cwpurchasing.com

Dan Caronia
Senior Member Resource Consultant
P 617-988-2267
C 617-913-5792
F 617-988-2327
E dcaronia@cwpurchasing.com

Scott Mason
Member Services Representative
P 617-988-2257
C 617-455-7004
F 617-988-2327
E smason@cwpurchasing.com

Phil DuBois
Member Resource Consultant
P 617-988-2256
C 617-721-3677
F 617-988-2327
E pdubois@cwpurchasing.com

George Stiles
Strategic Marketing Consultant
P 704-576-5600
F 617-988-2327
E gstiles@cwpurchasing.com

Brittany Resendes
Member Communications Coordinator
P 617-988-2205
F 617-988-2327
E bresendes@cwpurchasing.com

Jim Hooley
Strategic Alliances Consultant
P 781-635-8662
F 617-988-2327
E jhooley@cwpurchasing.com

Notes

COMMONWEALTH PURCHASING GROUP, LLC

Saving Money Together



Patient Communications



After Hours Answering Service



Interpreter and Translation Services



Interpreter and Translation Services



www.phonetree.com



Interpreter Services



Patient Satisfaction Surveys



Abila MIP Fund Accounting

Fund Accounting and Grants
Management Software Specialists



everseat

Appointment Scheduling Application



Background Screening &
Compliance Tracking



Business Insurance and Gap Insurance



Executive Recruiting



Consulting and Management Services



Business Communications



Dental Laboratory



Dental Laboratory



Pharmaceuticals & Prescription Drugs



Dental Software



Employee Benefits



Retirement & Pension Planning



Business & Facility Planning Assistance



Office Copier Equipment



Debt Collections



Electricity and Natural Gas



Check and Credit Card Processing



Janitorial and Sanitary Supply



Diagnostics



Diagnostics



Patient Assistance



CANON SOLUTIONS AMERICA
Office Equipment



Computers, Software and Hardware



Office Supplies and Furniture



PHS 340B Pharmaceuticals and
Prescription Drugs



Medical Supplies and Equipment



Cellular Provider



Cellular Provider



Cellular Provider



Printing Services



Human Resources



Network Communications, Engineering
and Consultation



Telecommunications



Medical & Solid Waste Cost
Reduction Services



Graphic and Web Design



Dental Equipment, Supplies and Repair



Office Products and Furniture Solutions



Long Term Care



Financial Executive Recruiting & Staffing



IT Network



Network Communications, Engineering
and Consultation



Consulting and Management Services



Employee Benefits



Office Furniture



IT Security Compliance Auditors and
Consultants



Public Relations



IT and Voice-over IP Solutions



IT Consulting Services